



# ● CONTINUING EDUCATION

● Educators Conference

● March 23, 2017

# 2017-2018

## UPDATE COURSE TOPICS

### GENUP

- Radon
- Property Management
- Updates
- Scam Alert & Protecting Consumers' Personal Information
- Licensing & Education Review



# 2017-2018 UPDATE COURSE TOPICS

## BICUP~Insert

- Three-Way Trust Account Reconciliation
- BIC Duty to Supervise
- Breaking Issues / Updates



# UPDATE COURSE INSTRUCTOR SEMINARS

- June 20 @ Hilton Garden,  
Concord
- June 29 @ McKimmon Center  
Raleigh



# SPECIAL REQUEST

- Please refer to the Update Courses as:
  - General Update (GENUP)
  - Broker-in-Charge Update (BICUP)

○ NOT 'CE UPDATE'



# MISCELLANEOUS REQUEST

PAPER . . .



**LET IT GO!!!**



# DATES FOR YOUR CALENDARS

- March 27 – April 30
  - Sponsor/Course Renewals
- June 10 & June 15
  - Last day to complete/teach CE &
  - CE reporting deadline
- June 23-26
  - REEA Conference – Miami, FL
- Sept 14-15
  - NCREEA Conference – Winston Salem



# CURRENT YEAR'S SPONSOR/COURSE RENEWALS

○ What happened  
to some of my  
electives?!?!?!?





THEY MAY HAVE DISAPPEARED . . .



# CURRENT YEAR'S SPONSOR/COURSE RENEWALS

- Questions about specific electives?
  - Ask me!
- Please email a list of all instructors who will be teaching your approved electives to [pam@ncrec.gov](mailto:pam@ncrec.gov)
  - Why? Elective only instructors will be getting 4-digit numbers too.



**EFFECTIVE JULY 1, 2017**



# NEW RULE REMINDERS

- Must have current year's Update Instructor Seminar in order to teach the Update Courses.
- No Instructor Renewals Dec. 2017.
  - May 15 – June 30, 2018
- Instructor Qualification Statement form is going away.
- Sponsor/Course Renewals in 2018
  - May 15 – June 30



# CE PROGRAM NUMBERS

As of March 17, 2017:

- 173 Approved CE Sponsors
  - 106 offer Updates and Electives
  - 53 offer only Electives
  - 14 offer only Updates
- 168 Approved Update Course Instructors
- 364 Approved Elective Courses
  - 264 classroom instruction
  - 100 distance/online



# ANNUAL LICENSEE NUMBERS

- 88,693 brokers: “full” = 75,523; PB = 13,170
- 62,523 active: “full” = 55,358; PB = 7,165
- 26,170 inactive: “full” = 20,165; PB = 6,005
  
- **41,205 active brokers NEED to complete CE!**
  
- 16,413 brokers are BICs
- 1,980 brokers are BIC-eligible, but not BICs
- 11,552 firm licenses





FOR YOUR DEDICATION TO  
REAL ESTATE EDUCATION, WE

