



NOVEMBER 2021 | VOL. 1

AN OFFICIAL PUBLICATION OF THE NC REAL ESTATE EDUCATORS ASSOCIATION

WELCOME OUR NEW NCREEA OFFICERS!

The following three NCREEA Members became officers at the 2021 Fall Educators Conference:



JIM FLETEMEIR DREI, CDEI 2021-2022 NCREEA PRESIDENT

Jim is a motivational speaker, problem solver, humorist, and a self-ordained dog lover. His first career started in the world of manufacturing but after 17 successful year, he discovered real estate and found his true calling in helping others through education. As Assistant Director for Canopy Realtor Association and Canopy Institute, he designed and developed teaching programs and systems to a diverse array of adult students seeking to better themselves through knowledge and training.

In his new role as President of NCREEA, his goal is to take those same skills and experience and enhance the educational community of North Carolina.

KANDYCE ELLIS DREI, CDEI, GSI 2021-2022 NCREEA PRESIDENT-ELECT

Kandyce is a well-respected and sought after real estate coach, mentor and strategist. Her ongoing dedication to real estate instruction helps bridge the gap between real estate education and actual application. Her creative approach to instruction has helped forge partnerships not only in real estate but the auctioning arena. She is a certified auctioneer and a subject matter expert to various national real estate education providers.

As President-Elect, she hopes to continue fostering initiatives that are conducive to membership engagement and development amongst NCREEA members.



Inside this issue:

- RECAP OF 2021 FALL EDUCATORS CONFERENCE
- UPCOMING NCREEA EVENTS
- 2022 FALL EDUCATORS CONFERENCE SAVE THE DATE
- AWARD WINNERS...and much more



JOHN SYLVIA CDEI
2021-2022 NCREEA BOARD MEMBER

John Sylvia is the Director and Senior Instructor for Agent's Choice School of Real Estate. John has also been helping buyers, sellers and investors realize their real estate goals since 2000.

As a REALTOR®, he holds a license in both North Carolina and South Carolina.

[CLICK HERE TO VIEW NCREEA LEADERSHIP](#)



At NCREEA, we strive to lead in the innovations for our industry and the skills development for our members.

We do this through member networking, laws and NCREC rule updates along with classroom skill techniques training; all with an eye toward providing the best possible training for pre/post-licensing and continuing education students and ultimately the consuming public.

**OUR
MISSION**

2021: THRIVING IN A NEW WORLD

CONFERENCE RECAP



**NCREEA HOSTS THE 2021 FALL EDUCATORS CONFERENCE ONLINE
DUE TO COVID-19 CONCERNS**



THRIVING IN A NEW WORLD IS RIGHT!

By LaToya Simms, *Communications Director*

We were all waiting to get back to normal. 2020 was a hard year and here we are, in 2021, still in a global pandemic! Our real estate education community faced many unforeseen challenges in the past two years due to Covid-19 and had to immediately transition to online instruction to continue to teach.

So NCREEA saw it befitting to name this year's conference theme - **2021: THRIVING IN A NEW WORLD - Navigating in the New World of Distance Education**. Our members finally could make plans to see each other and get some much needed R&R at the beach. Many couldn't wait to see people who they hadn't seen in months and welcomed the opportunity to finally meet in person at The Hotel Ballast in Wilmington, NC.

Unfortunately, as time approached, concerns grew from NCREEA members, as the COVID rates increased. Even with many getting the vaccine, safety became priority over other things. NCREEA had to make the decision to transition ONLINE using the ZOOM digital platform to conduct the meeting. The conference theme took on a new meaning. **Art truly imitated life.**

Thankfully this decision did not affect attendance or participation from our members and sponsors - or our budget. As a matter of fact, this year's attendance surpassed previous years - **making it one of the most successful conferences to date!**

This could not be possible without our sponsors, attendees, presenters and leadership! On behalf of NCREEA, we would like to say "THANK YOU" for your participation and continued support. We look forward to seeing you next year!

CONFERENCE HIGHLIGHTS

CONFERENCE AGENDA

PRESENTATIONS & HANDOUTS

RECORDED VIDEOS

ANNUAL MEETING MINUTES

TREASURER'S REPORT

YOU CAN NOW GET FULL
ACCESS TO ALL THE
HIGHLIGHTS ON OUR WEBSITE!

[CLICK HERE FOR MORE
INFORMATION](#)

Testimonial



This was my first time attending and I truly learned a lot of information! Great job from all the presenters!

SETH CHAUNCEY ★★★★★

SAVE THE DATE

September
28th – 30th, 2022

Wilmington, NC

NCREEA 2022 Fall Conference

 **REMINDER**

Don't forget to use your conference attendance certificate as verification for your Instructor Development Workshop (IDW) Credit for your 2021-2022 Instructor Renewal!

Congratulations!

2021 EDUCATOR OF THE YEAR

STEPHANIE WALKER

Stephanie Walker & Associates, was recently recognized as the Educator of the Year by both the North Carolina Real Estate Educators Association (NCREEA) and the Real Estate Educators Association (REEA).

"It truly is an honor to be recognized as Educator of the Year on both the state and national levels," said Walker. "Knowing that letters of recommendation came nationally and not just locally is what matters most. There are so many outstanding educators in this country and the fact that they took the time to recommend me is amazing." - *excerpt from The Coast Land Times*



You rock!

2021 PROGRAM OF THE YEAR

CRAM for the EXAM

CRAM for the Exam was developed by Kim Stotesbury, educational powerhouse of KimCo RE Education Services. This interactive program with asynchronous and synchronous student learning opportunities, was designed as an online resource that includes a digital CRAM book, audio CRAM book, audio/video lectures, word match games, practice exams and an agency quiz.

CRAM for the Exam consists of critical content only and very student-focused. The CRAM book is clearly marked for level 1, 2 & 3 content, along with problem topic arrows highlighting content that students need to focus extra attention on, in addition to the North Carolina flag to draw the student's attention to a national topic with state specific application.

Kim was also a past recipient of the NCREEA "Educator of the Year Award" and the NC Real Estate Commission's "Billie J. Mercer Excellence in Education Award" along with many other recognitions.



Thank You Sponsors!

We couldn't have done it without you!

[CLICK HERE FOR MORE ABOUT OUR SPONSORS](#)



OUR UPCOMING EVENTS

NCREEA is sponsoring a host of educational and training events in the coming months! Stay up-to-date by checking out our EVENTS page on our website!

[CLICK HERE #STAYUPDATED](#)

EDUCATION COMMITTEE MEETING



Friday, Nov. 12th @ 4pm

Topic: Developing NCREAA's educational opportunities for members

RSVP via email
Kandyce@KandyceEllis.com

WE STILL NEED VOLUNTEERS!

If you are interested in joining the Education and/or Conference Committees, please contact kandyce@kandyceellis.com.

If you are interested in attending **COFFEE TALK**, RSVP via email to brian@paterealty.com!

COFFEE TALK:

A Roundtable Discussion



with **BRIAN PATE**

DATE: November 12, 2021

TIME: 8:00am

WHERE: Via Zoom

IN MEMORIAM

Thomas J. Daniel

January 15, 1947 - September 29, 2021



NCREEA sends our sincerest condolences to Mrs. Peggy Daniel and the Daniel Family! Tom was a devoted member of NCREEA and the real estate education community for many years and we will truly miss him!

FOLLOW US ON SOCIAL MEDIA!

 **NCREEA Closed Group**



Stay Connected!

Email us at info@NCREEA.com
or visit our website at
www.NCREEA.com!

We would love to hear from you!